

## SCHLEGEL MANUFACTURING COMPANY



*MB Foster's EDI expertise and software enable EDI transactions with uninterrupted implementation*

Client: Schlegel Manufacturing Company  
Industry: Manufactures, ships and distributes polymer-based products for the automotive, construction and computer electronics industries.

Background: One of Schlegel's automotive trading partners, recently requested that all of its EDI trading partners convert from the North American X12 Standards to the International EDIFACT standard for both in-bound and out-bound transactions.

Problem: Schlegel's need was to incorporate the requested major changes without Schlegel changing the back end of their processes.

MBF Solution: One of our EDI specialists attended an information seminar to gather information and documentation regarding our

partner's expectations and timeframes. We then wrote three Interface programs, which enabled Schlegel to meet the requirements without modifying their existing database interface.

Customer Comments: "We needed to meet our trading partners expectations, but did not fully understand how to change our system without disrupting the backend processes within the timeframe recommended, says Tom Kennedy, IT Manager, Schlegel. "MB Foster's expertise and reputation for supporting EDI transactions on the HP3000 was a factor in selecting them to help. We feel comfortable with their knowledge and support. They successfully delivered a complete solution satisfying our trading partner's needs -without interrupting the business."

*MB Foster's reputation and EDI expertise allowed them to deliver a complete solution without interrupting our business.*

