

# Software Selection Process



*MB Foster's expertise keeps your business running*

All software applications have a life cycle. There are many challenges that an organization faces when it comes time to choose a new software application and a trusted partner to improve efficiencies and update the infrastructure that affect critical parts of your business. Since organizations only replace major applications every ten years or more it is rare to have the internal expertise or staff to choose and manage the transition to a new application.

## Risk Management

We have helped numerous clients through the software selection process and on through the implementation and successful launch of their new application. Our experienced team knows where the business, project, and technical risks are in this process. We insure that you are protected through every phase of the transition -- from making sure that all critical business processes, workflow and technical challenges are identified to transitioning the final pieces of data and custom application software with your new application.

## Project Planning

With hundreds of years of application and data transition experience on staff, MB Foster can help with the actual planning of the transition to a new software application and mitigate risks. In every case, we collaborate with our customers to protect their business making sure that their stakeholders, employees and partners, are informed and part of the process and insuring minimal customer disruption.

Critical to the success of a software selection and implementation process is documenting critical business workflows, application use, skills and future revenue generating business requirements. Our proven framework makes sure that all critical business and technical needs are met and nothing is left behind.

## Safe Transitions

Having completed many successful application transitions, we advise your entire transition team on the infrastructure, implementation, data migration, integration plan, testing, training and go-live plans. A detailed project plan gives confidence to everyone involved that all issues are examined and planned for. We work with your entire software selection team from the President to the end users who work with the new application day in and day out. You are completely protected when you partner with MB Foster.

*Whether MB Foster is providing customized applications or solving critical data problems, we are 100% customer driven.*

## About MB Foster

MB Foster has the people who understand how to deliver applications and data that match your business needs. For more than thirty years we have been the trusted advisor to customers ranging from local government to Global 100 enterprises. Our personalized service has proven time and again that we listen to your business needs, and then find the right service strategy to provide solutions that solve your business and information technology challenges today and into the future.

Whether it is a software product, migration project, data services, or project management, we make it easy for you to deliver the right information to the right person at the right time. We work with our customers to streamline their IT business operations to reduce costs, improve delivery, and grow revenues. Learn more at [www.mbfoster.com](http://www.mbfoster.com).

